

*i*Stor-*in*Abled™



Partner Overview

Since our inception, iStor Networks, Inc.® has been dedicated to our partners and their customers.

The iStor Networks *in*Abled™ Partner Program is a comprehensive program dedicated to maximizing your business.

Working together, we drive business to you, our channel partners, through joint sales, marketing communications, technical marketing, educational resources and financial resources.

Our program enables our channel partners to grow their business, increase customer satisfaction and expand their revenue flow through a range of benefits.

The *in*Abled program is designed to help channel partners more easily and efficiently provide iStor storage solutions to their customers thus creating a better marketplace for all.

Benefits to qualified iStor *in*Abled Partner Reseller program include:

- **Sales and product training**
- **Lead generation programs**
- **Pre- and post-sales support services**
- **Evaluation and demo units to help you close business**
- **Beta unit program and support for your key customers**
- **Technical support & education services**
- **Joint press relations opportunity**
- **Sales tools (line card, collateral, demos)**
- **Partner portal for support on the iStor website**
- **Market Development Funds**
- **Use of iStor *in*Abled logo**
- **Presence on the iStor website and promotional links to your website**



iStor Networks, Inc.®

www.istor.com